



Letter of Intent (LOI)

For the Proposed Installation of Solar Photovoltaic Panels and Battery Energy Storage System

Date: _____

Danke Solar, LLC (a Delaware registered limited liability company)

10105 E Via Linda, Suite 103

Scottsdale, AZ 85258

Email: sales@dankesolar.com

Site Host / Property Owner:

Name of Company: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Contact Email: _____

Phone: _____

Subject: Letter of Intent for the Installation and Operation of a Solar Photovoltaic Panels and Battery Energy Storage System

This Letter of Intent (“LOI”) confirms the mutual interest of Danke Solar, LLC (“Developer”) and [Site Host Name] (“Site Host”) to engage in good-faith discussions and preliminary planning regarding the installation of a **solar photovoltaic (PV) system** and **battery energy storage system (BESS)** at the Site Host’s property located at:

Address: _____, City: _____

State: _____ Zip Code: _____ CRIM Number: _____

1. Purpose

The purpose of this LOI is to outline the preliminary terms and understanding between the parties in anticipation of negotiating and executing a definitive agreement, such as a Roof Lease Agreement (SLA), Master Service Agreement (MSA), Power Purchase Agreement (PPA).

2. Project Description

- **System Type:** Solar PV and Battery Energy Storage System or Hybrid FlexGen
- **Estimated Capacity:** To be determined
- **Ownership Model:** [xx] Developer Owned [] Site Host-owned [] To be determined
- **Expected Benefits:** Reduced electricity costs, backup power, grid participation.

3. Responsibilities

- **Developer Responsibilities:**

- Conduct site assessments and feasibility studies
- Design system layout and obtain permits
- Coordinate with utility for interconnection

- **Site Host Responsibilities:**

- Grant access for site inspection and assessments
- Provide necessary utility bills, site drawings, or data
- Engage in good-faith negotiations of a final agreement

Proposed Electricity Cost Savings:

First Year: Up to 25% of current electricity bill (based on installation capacity and cost)

Most Recent Electricity Bill kWh Rate: _____

First Year kWh Rate: _____

Second Year to Life of Contract: Up to 10% of current electricity bill (based on installation capacity and cost)

Most Recent Electricity Bill kWh Rate: _____

Life of Contract kWh Rate: _____

4. Exclusivity

The Site Host agrees not to engage with other solar/BESS developers for a period of 12 months from the date of this LOI in order to allow both parties to negotiate in good faith toward a definitive agreement.

5. Confidentiality

Each party agrees to maintain the confidentiality of any non-public information exchanged during this process.

6. Non-Binding Nature

This LOI reflects the intent of both parties to proceed in good faith, but it is **non-binding** and does not constitute a contract. No legal obligations will arise unless and until a definitive agreement is executed.

7. Term and Termination

This LOI shall remain in effect for 120 days unless extended in writing by both parties or terminated earlier by either party with written notice.

8. Governing Law

This LOI shall be governed by the laws of the State of Delaware and the Territory of Puerto Rico.

This document constitutes the entire agreement. Amendments must be in writing and signed by both parties.



IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first written below.

Danke Solar, LLC:

Signature: _____

Name: _____

Title: _____

Date: _____

Site Host Representative:

Signature: _____

Name: _____

Title: _____

Date: _____

- Single tenant commercial building – 12 months of recent electricity bills
- Multi-tenant commercial building:
 - Square foot area of each tenant willing to participate
 - Location of the tenant within the facility marked on the roof satellite image
 - Electricity bills for the the most recent 12 month period

*If 12 months is not possible, require the peak months of consumption from the hottes periods of the year